## Message Text

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**ACTION EA-10** 

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-01 INR-05 L-02

NSAE-00 NSC-05 PA-01 RSC-01 PRS-01 SP-02 SS-15

USIA-06 EB-07 COME-00 TRSE-00 OMB-01 AGR-05 SWF-01

SAM-01 /068 W

----- 025833

R 191008Z NOV 74 FM AMEMBASSY MANILA TO SECSTATE WASHDC 8497 INFO USLO PEKING AMEMBASSY TAIPEI AMEMBASSY TOKYO

CONFIDENTIAL MANILA 13680

E.O. 11652: GDS

TAGS: RP, CH, ENTRD

SUBJECT: PHILIPPINE TRADE MISSION TO PRC

REF: (A) PEKING 1743; (B) MANILA 12811

- 1. FIRST REPORT ON PHILIPPINE TRADE MISSION TO PRC INDICATES THAT RESULTS FELL FAR SHORT OF GOP EXPECTATIONS. INDUSTRY SEC PATERNO, WHO LED MISSION, TOLD ADCM NOVEMBER 19 THAT TRADE ARRANGEMENTS WORKED OUT WERE WELL BELOW GOP QUOTE POLITICAL UNQUOTE TARGET OF \$100 MILLION PHIL EXPORTS. WHILE CHINESE AGREED TO TAKE SOME OF EACH MAJOR COMMODITY OFFERED, PURCHASES OF COPPER CONCENTRATES, SUGAR, COCONUT OIL AND WOOD PRODUCTS WOULD LIKELY NOT EXCEED \$501 MILLION.
- 2. MAJOR REASONS FOR SHORTFALL, PATERNO INDICATES, WERE UNWILLINGNESS CHINESE INCLUDE RICE IN DEAL AND APPARENT STICKINESS ON SWITCH OF RELATIVELY HARD TO USE SHENGLI CRUDE OIL FOR MORE DESIRABLE TA-CHENG TYPE. CHINESE REFUSED TO INCLUDE RICE IN TECHNICAL BARTER PACKAGE, PATERNO EXPLAINED, BECAUSE OF NEED FOR FOREIGN EXCHANGE CONFIDENTIAL

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FROM RICE SALES TO BUY OTHER GRAINS.

3. COMMENT: IT SEEMS APPARENT FROM THIS PRELIMINARY ACCOUNT THAT CHINESE DID NOT GO ALL OUT, AS EARLIER INDICATED, TO ADVANCE THE CAUSE OF DIPLOMATIC RELATIONS WITH MANILA. IN FACT, HARD LINE ON ELEMENTS TRADE PACKAGE SOUNDS, AS USLO PEKING HINTED EARLIER, LIKE BUSINESS AS USUAL.
SULLIVAN

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: PETROLEUM, SUGAR, WOOD PRODUCTS, RICE, RUBBER, BARTER TRADE, COCONUTS

Control Number: n/a Copy: SINGLE Draft Date: 19 NOV 1974 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

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Disposition Approved on Date:
Disposition Authority: CollinP0
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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a Executive Order: GS Errors: N/A

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Review Content Flags: Review Date: 22 JUL 2002

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**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: PHILIPPINE TRADE MISSION TO PRC

TAGS: ETRD, RP, CH

To: STATE

Type: TE

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